



Infra & App Mod Partner

Your reliable and competent partner in  
innovative cloud solutions and integrations

# About happtiq

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- Google Cloud Premier Partner
  - Resell & Service
- Cloud Consulting and Services
  - Google Cloud Platform
    - Infra-, App Modernization & Data and AI
    - Cloud Native & DevOps Practice (Terraform, CI/CD, Automation)
    - Knowledge Sharing, Training & Enablement
  - Google Workspace
    - Collaboration Solution
    - Business Continuity Setup



# happtiq Facts & Numbers



**22+**

Awesome people (& growing)



**300+**

Customers



**85+**

Projects delivered



**Infrastructure & Cloud Migration**

Specializations



**30+**

Google Cloud Professional Certifications



**10+**

Customer Success Stories



**2**

Google Cloud Partner Awards



**30+**

Ongoing Projects

# Our customers

- Customer Focus
  - Agile Traditionals
  - Digital Natives
- Vertical Focus
  - Media & Entertainment
  - Software & Internet
  - Advertising & Marketing
- Customers in Austria, Germany, and Switzerland

PONS

  
SCHWÄBISCH.MEDIA

DER SPIEGEL

 Regional  
Medien  
Austria

karriere.at

 DuMont

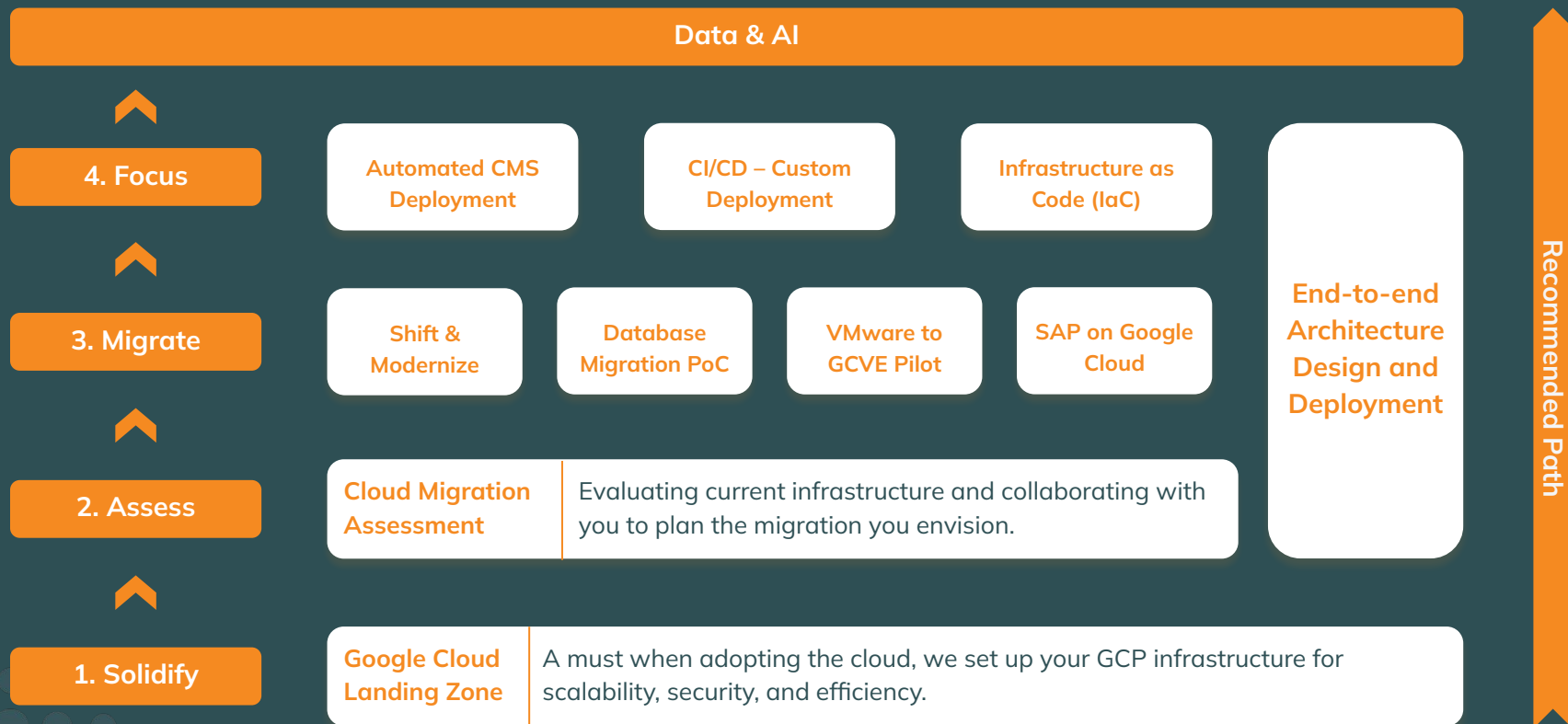
noz

EVN

DR·WOLFF·GROUP

UNICEPTA MANOR<sup>•</sup>

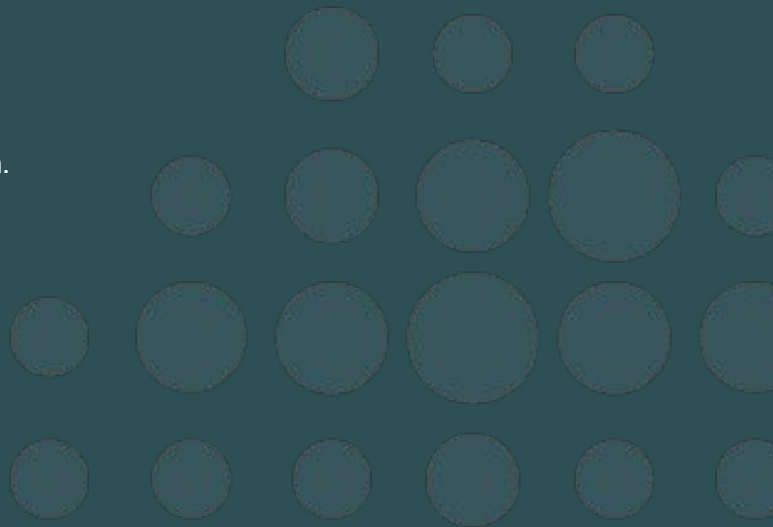
# Your Journey towards Infrastructure Success



# Google Cloud Landing Zone

Transitioning to the cloud can be no easy feat, requiring expertise in areas like access management, network security, and cost optimization. Our LZ addresses these concerns head-on.

[Customer Deck](#)  
[OnePager](#)



# Google Cloud **Landing Zone**

Our solution eliminates the worry over insecure setups, allowing you to focus on core business objectives and deploy applications with confidence.

- Discovery workshops
- Workloads identification and front runner projects nomination
- Documentation, Customer activation, handover and workload specific customization
- End of Engagement Report

## Areas covered



Security



Networking



Monitoring



Billing



GitOps



Access  
Management



Compliance &  
Governance

# Why our **Landing Zone**

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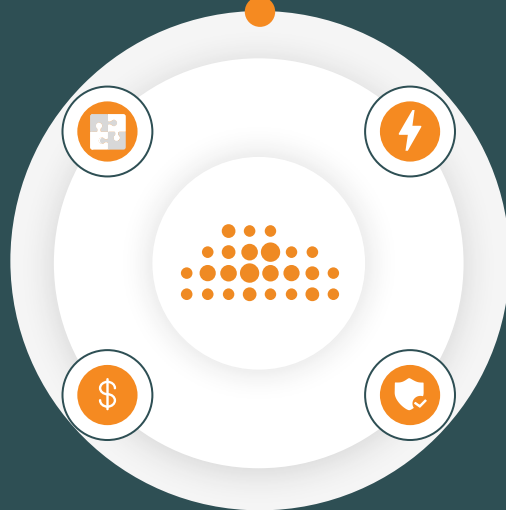
## Differentiation

### Tailor-fitting

Have your Landing Zone personalized to your requirements, built on industry best practices.

### Improved cost management

Harness your TCO and skip over the CapEx investments, all while monitoring your cloud costs.



### Faster cloud adoption

Land in the cloud with a production-ready environment quicker than ever.

### Enhanced security

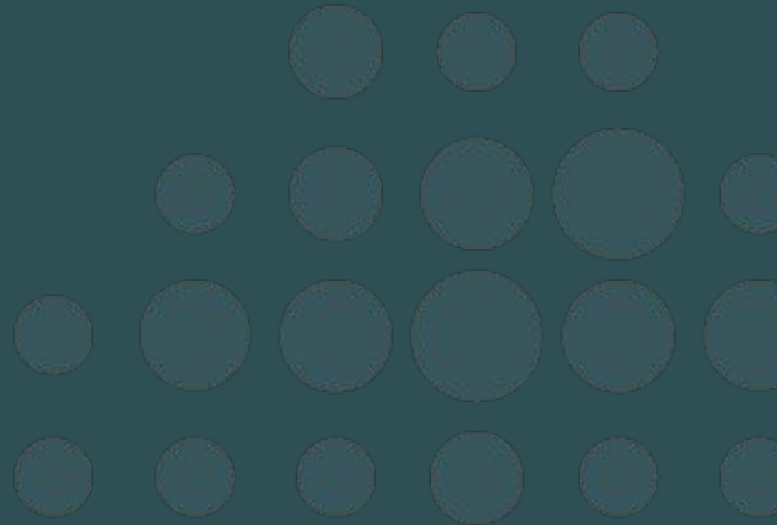
Configure your environment to the highest degree of security to recover from disasters and ensure continuity.



# Cloud Migration Assessment

The drive to gain a competitive edge through cloud innovation is more pressing than ever. While opting for cloud migration is an appealing decision, it demands careful consideration to ensure clear benefits.

[Customer Deck](#)  
[OnePager](#)



# Cloud Migration **Assessment**

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We will evaluate your **current infrastructure** and collaborate with key stakeholders to plan the migration you envision.

As a deliverable, you will receive a comprehensive **migration strategy** that prioritizes your objectives – balancing time, costs, and performance to maximize your return on investment and enhance your operational efficiency.

## Areas covered



Strategy



Infrastructure



Applications



Security



Optimization

# Your **advantages**

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## Transparency and Clear Insights

Obtain a detailed overview of your environment, featuring in-depth usage and performance analyses underscoring existing **strengths** and potential areas for **improvement**.



## Readiness and Strategic Planning

Receive a **prioritized roadmap**, outlining how your applications will perform, and expert recommendations as to either **rehost** or **refactor** your impactful workloads – enhancing your **risk management** strategy.



## Cost Clarity and Financial Efficiency

Understand how migrating to Google Cloud will not only be **cost-effective**, but also how capitalizing on the cloud's **availability, reliability, and scalability** features may boost your business performance.



## Funding Opportunity

We are here to support you in your journey to the cloud. Subject to case eligibility, **happtiq** may secure **funding** for workload discovery and business case development – helping you focus on strategic initiatives.

# Reference customer

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## Cloud Migration support and delivery assistance

As sparring partner and trusted advisor, happtiq provided guidance towards infrastructure stability and reliability – supporting durchblicker take shortcuts and avoid pitfalls in its journey to the Google Cloud.



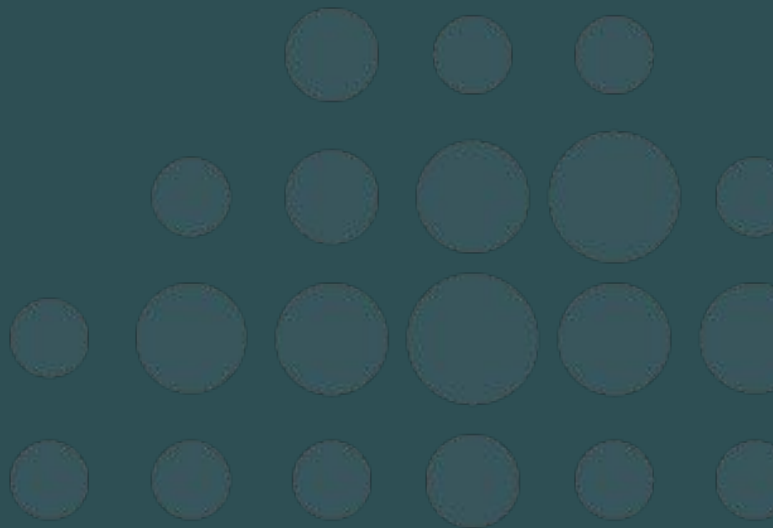
**durchblicker**

*"I couldn't be happier with the outcome of this migration project. happtiq's expertise and the power of Google Cloud have allowed us to achieve our goals efficiently and effectively. We are now well positioned to take advantage of the latest cloud-native technologies and excited about what the future holds."*

Andreas Deuschl,  
Chief Technology Officer

# Shift & Modernize

Goodbye legacy, hello cloud! Take full advantage by shifting & modernizing your applications to benefit from Google Cloud's scalability, security, and efficiency.



# Your **benefits**

**Shift & Modernize** is a comprehensive solution that takes you from assessment and strategic alignment to seamless migration and modernization.

Whether you're running monolithic applications, legacy databases, or outdated infrastructure, we help you transition to Google Cloud's **cutting-edge technologies**, enhancing performance, scalability, and cost efficiency.



Refactor applications  
to leverage  
cloud-native tech



Integrate applications  
with cloud-based  
services



Increase agility &  
responsiveness to scale  
up & meet demand



Modernize legacy  
applications to improve  
performance



Automate tasks with  
cloud-based tools to  
reduce costs

# Reference customer

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## Seamless Shift to the Google Cloud

happtiq collaborated closely with NOZ, guiding the strategic planning and execution of their data center migration to Google Cloud, ensuring a seamless, secure transition and setting the foundation for scalable growth.

Read more about it [here](#).



**NOZ**  
MEDIEN

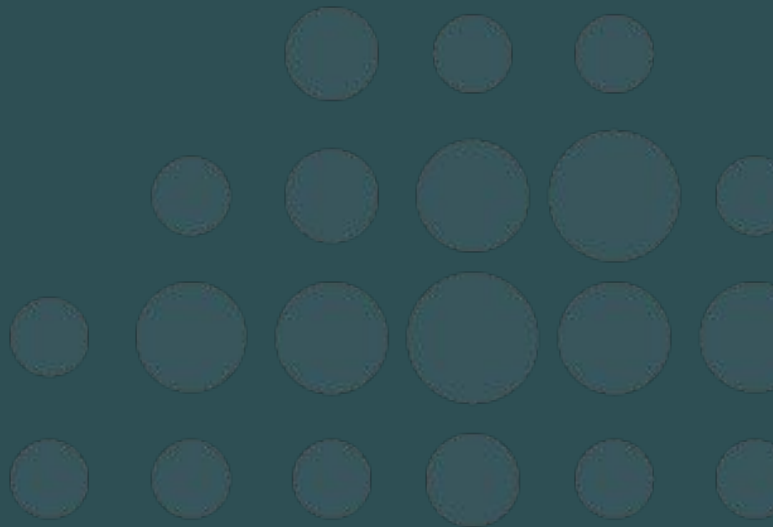
*“We’re thrilled with the results of our partnership with happtiq and Google Cloud. The migration not only secured our operations against cyber threats but also brought unprecedented scalability and efficiency to our workflow, setting us up for future challenges and success.”*

Björn Gersmann,  
IT Project Manager

# Database Migration PoC

Legacy on-premise databases are not designed for flexibility and dynamic requirements. Migrating to the cloud comes with some difficulties. Addressing these challenges requires expert execution.

[Customer Deck](#)  
[OnePager](#)





# Database Migration PoC

Our **Database Migration PoC** leverages proven expertise and industry best practices to demonstrate that migrations don't have to be complex.

We'll start by evaluating your infrastructure and collaborating with key stakeholders to design a tailored migration plan. The initial **pilot migration** will validate the process, followed by additional migration waves to ensure smooth transitions.

## Areas covered



Assessment



Strategy



Schema  
Conversion



Data  
Migration



Infrastructure



Access  
Management



Compliance &  
Governance

# Your **advantages**

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## Matrix with benefits of the cloud vs. on-prem

Get a snapshot of your on-premise **expenses** and **performance** metrics, and discover how migrating to **Google Cloud** can **amplify** your success.



## End-to-end database migration delivery

We've got everything covered: from infrastructure **assessments** and schema **conversions** to data **migration**, rollback **strategies**, and beyond.



## Modernized, scalable, and reliable database

Experience a fully managed, infinitely **scalable** database with **minimal downtime** and enhanced application **portability** all while saving costs.



## Funding opportunity

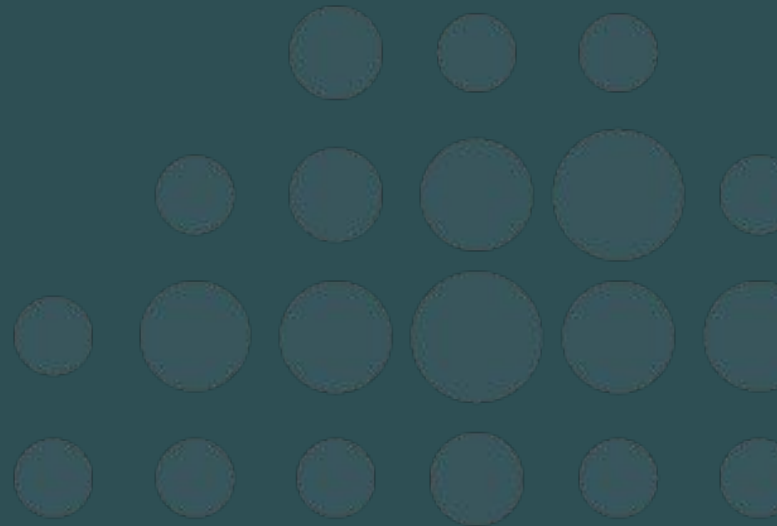
**happtiq** is here to support you on your journey to the cloud. Subject to case eligibility, the migration may benefit from a **funding opportunity**, letting you focus on strategic initiatives.

# VMware to GCVE Pilot

Due to the evolving landscape of virtualisation technologies, many customers are exploring new options to enhance their cloud strategies.

[Customer Deck](#)

[OnePager](#)



# VMware to GCVE Pilot

With **Google Cloud VMware Engine (GCVE)**, you can secure your pricing model while simultaneously reducing your OpEx. Accelerate business transformation with fully managed VMware, seamlessly integrated with GCP services.

As your dedicated partner, we suggest two solutions:

- **Short-term:** Have your environment immediately **lifted** to GCVE, with no operational impact
- **Long-term:** Become more agile by **modernising** your VMware applications with GCE or GKE

## Areas covered



Assessment



Strategy



Infrastructure



Access  
Management



Compliance &  
Governance

# Your **advantages**

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## **Faster Provisioning Time**

Provision VMware capacity on demand **2X faster** than other clouds & start using the full suite of Google Cloud services from your VMware based systems.



## **Lower Operating Costs**

Rightsize your VMware environment and have Google Cloud perform **all break-fix** operations and **lifecycle** management such as patches and upgrades.



## **Native, First Party Service**

GCVE benefits from **full integration** with GCP services like billing, identity access management, data backup & recovery, and cyber resiliency.

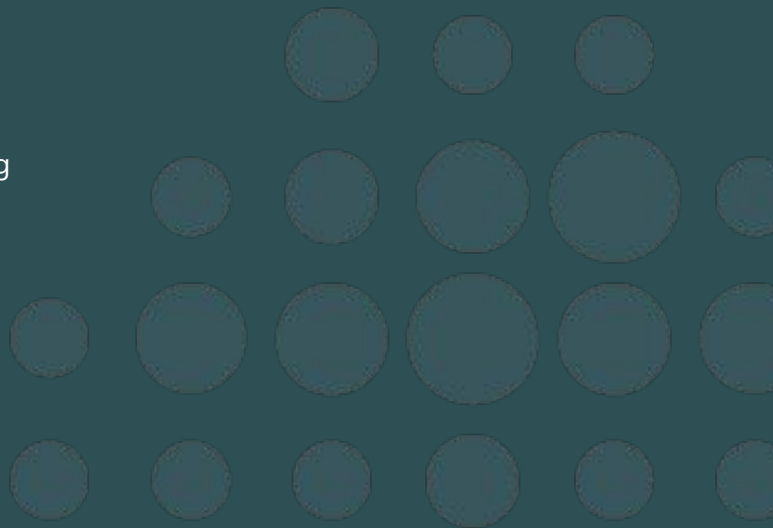


## **Complete Support**

Let us assess, PoC, and migrate your **first mover** VMware based workloads to Google Cloud — together with Google's support.

# SAP on Google Cloud

Say farewell to hefty upfront CapEx, prolonged deployment times, and availability worries. Unlock the full potential of your business by running SAP workloads on Google Cloud's infrastructure.



# SAP on GCP

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## In collaboration with

**Solid Cloud**, a Google Cloud Partner certified in **SAP Hosting Operations** and **SAP HANA Operations**, combines extensive SAP expertise with our deep Google Cloud knowledge.



## Areas covered



Goals  
Alignment



Deployment  
Strategy



Workload  
Migration

# Your **advantages**

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## Scalability on Demand

Automatically adjust computing resources to meet your **memory-intensive** workloads with minimal downtime.



## Advanced Analytics & AI

Integrate with services like BigQuery and Vertex AI to gain **real-time insights** and drive decision-making.



## Process Automation

Leverage technologies like RPA, LCNC, and ML for quicker delivery through a **hyperautomation platform**.



## Reliability & Security

Ensure **all-time app accessibility** while protecting your data with Google Cloud's **secure infrastructure**.



# Reference customer

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## Migrating SAP seamlessly to the cloud

Studiosus migrated a large part of its 40-year-old on-premise system to Google Cloud to improve its scalability, enable real-time bookings, and boost customer satisfaction.

Read more about it [here](#).



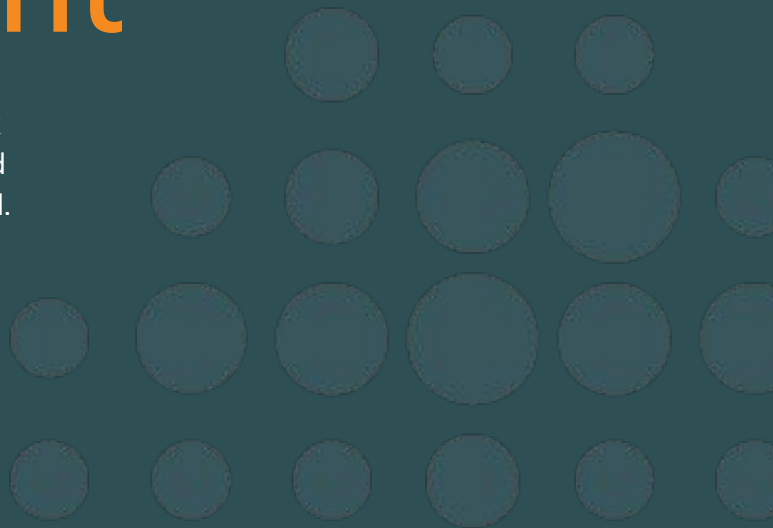
## Studiosus

*“Coming from an old IT architecture, this was a big step for us. And with the team at Google Cloud, we found people that were able to understand our business needs. They were honest and patient, and that was certainly one of the key factors in choosing them.”*

Frank Miedreich,  
CIO

# Automated CMS Deployment

Often digital web agencies struggle with their core IT systems that lack scalability or require maintenance. Our solution leverages Google Cloud technology to free your software developers from operational overhead.



# Automated CMS Deployment

With our automated CMS deployment package, we are covering all relevant aspects, including:

- Kick-off & identification of customer pain points like
  - High manual effort for infrastructure setup
  - Slow release cycles
  - Service outages
- Implementation of a custom CMS deployment
  - Automated infrastructure provisioning
  - Containerization of your application
  - Implementation of a CI/CD pipeline
- Enablement, Q&A and next steps

## Areas covered



Security



CI/CD



Monitoring



Git



Access  
Management



Containerization

# Your benefits

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Once you have experienced the ease of use of the solution, you will immediately see how your business will thrive with following benefits.

- **No operational effort**
  - Our setup is using managed services which means no dedicated infrastructure team is required
- **Faster time to market**
  - Go from hours to minutes for a new deployment
- **Scalability**
  - Run small workloads for SMB customers or large environments for enterprises

We may use following Google Cloud services:

- Kubernetes Engine
- Cloud SQL
- Cloud Build
- Cloud DNS
- Artifact Registry
- Load Balancing

# Reference customer

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Custom Typo3 deployments  
with Apache Solar in Terraform

happtiq supported artundweise in  
creating a highly-scalable and  
performant infrastructure based on  
Google Kubernetes Engine to power  
their development infrastructure.

Read more about it [here](#).



**artundweise**

Kreativagentur für die digitale Zeit

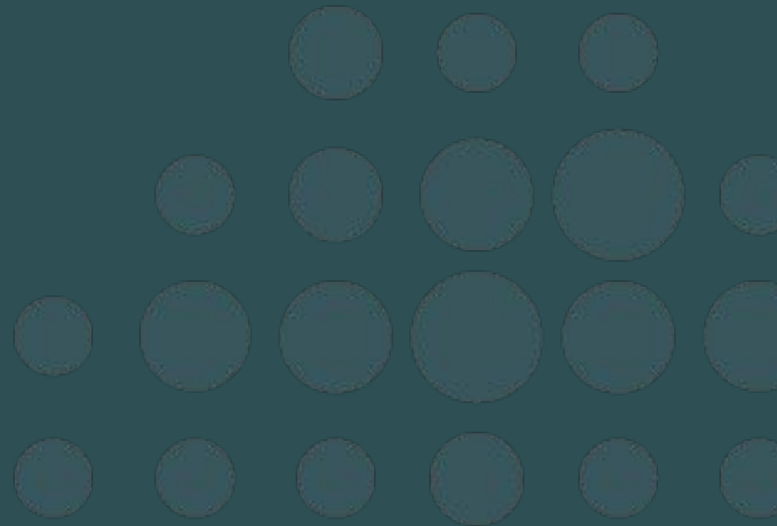
*“I’m still amazed how little effort it takes to setup a completely new environment for a project and how much time & pain the new infrastructure saves us. Our developers are thrilled by happtiq’s support and flexibility if new features are requested. It’s a pleasure to work with them.”*

Jonas Temmen,  
Head of Development

# CI/CD – Custom Deployment

Often IT departments struggle with their core IT systems which require a lot of maintenance effort or simply lack scalability. We are here to support.

[Customer Deck](#)  
[OnePager](#)



# CI/CD – Custom Deployment

With our automated custom deployment package, we are covering all relevant aspects, including:

- Kick-off & identification of customer pain points like
  - High manual effort for infrastructure setup
  - Slow release cycles
  - Service outages leading to negative customer experience
- Implementation of a custom application deployment
  - Automated infrastructure provisioning
  - Containerization of your application
  - Implementation of a CI/CD pipeline
- Enablement, Q&A and next steps

## Areas covered



Security



CI/CD



Monitoring



Git



Access  
Management



Containerization

# Your benefits

---

Once you have experienced the ease of use of the solution, you will immediately see how your business will thrive with following benefits.

- No operational effort
  - Our setup is using managed services which means no dedicated infrastructure team is required
- Faster time to market
  - Go from hours to minutes for a new feature or fix for a bug
- Scalability
  - Run small workloads for SMB customers or large environments for enterprises

We may use following Google Cloud services:

- Kubernetes Engine
- Cloud Run
- Cloud SQL
- Cloud Build
- Cloud DNS
- Artifact Registry
- Load Balancing
- Cloud Storage
- Cloud CDN



# Reference customer

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Custom web app deployments  
with multi stage approach

happtiq was responsible for the infrastructure provisioning on the Google Cloud and actively involved and guided Digitalsunray's software development and operations team in cloud infrastructure best practices and reliability.

Read more about it [here](#).

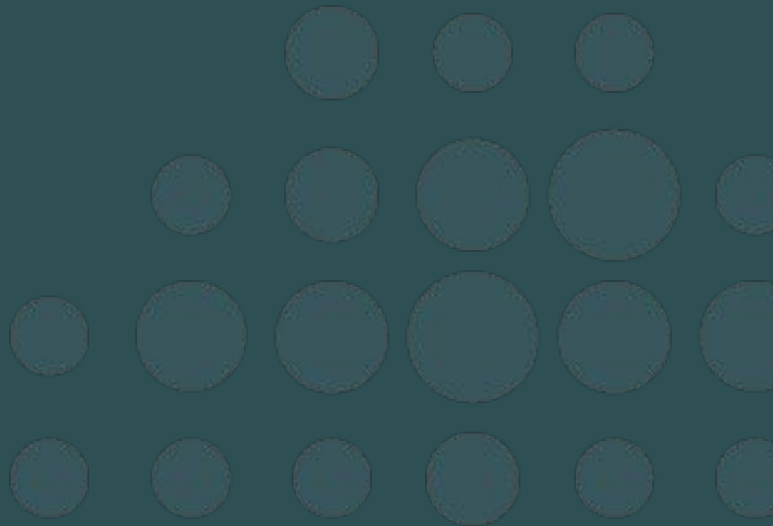


*"happtiq helped us with their in-depth expertise to establish a reliable and scalable infrastructure for our client projects. The team supported us with the transition to the Google Cloud Platform in a very professional and hands-on way. With happtiq's help we built the foundation for future growth, flexibility and scalability"*

Marko Goels,  
Head of Digital Projects

# Infrastructure as Code (IaC)

Instead of clicking around a web UI or using SSH to connect to a server and manually executing commands, with IaC you can write code in files to define, provision, and manage your infrastructure.



# Problems IaC solves

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## Inability to scale rapidly

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Requires rapid scaling of IT infrastructure



## Operational bottlenecks

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Challenge of managing infrastructure consistently in scale



## Disconnected feedback loops

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Communication gap between software and IT teams



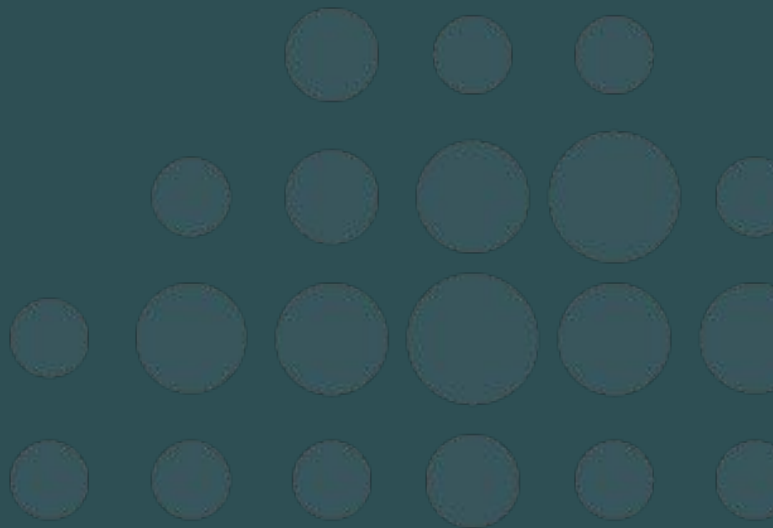
## High manual errors

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Increased scale leads to increased human errors

# End-to-End Architecture Design & Deployment

Sometimes, one piece of the puzzle isn't enough. That's why we deliver a complete solution, from detailed architectural design to final deployment on Google Cloud.



# What is it?

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We begin with a deep-dive analysis of your existing infrastructure, identifying areas for optimization.

Next, our experts design a **Google Cloud-based architecture** that's custom-fit to your business needs, incorporating best practices in security, scalability, and performance.

Finally, we implement the architecture and deliver a solution that isn't only innovative, but also aligning with industry standards.

## Areas covered



Assessment



Strategy



Infrastructure



Implementation



Delivery

# Engagement **contact**

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Co Founder & Infrastructure Lead

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# Our Contacts

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